

[For immediate release]

Sun Hung Kai Financial leads the US\$400m 5yr bond offering for Sun Hung Kai & Co. Ltd.

Hong Kong, 7 September 2017 – Sun Hung Kai Financial announced that it acted as a Joint Bookrunner for Sun Hung Kai & Co. Limited's (HKEX:86) issuance of US\$400 million 5-year guaranteed notes bearing a 4.65% coupon per annum, which is part of its US\$2 billion Guaranteed Medium Term Note Programme. The other syndicate members consist of AMTD, Bank of China (HK), Standard Chartered and UBS. Sun Hung Kai & Co. Limited is an investment and finance firm with a focus on Greater China, and holds 30% of Sun Hung Kai Financial.

This well-timed transaction, which is the seventh bond deal completed by Sun Hung Kai Financial in the past 12 months, effectively reopens the USD bond market for unrated Hong Kong issuers since June 2017 when a number of transactions by unrated Hong Kong issuers were delayed. It is the largest USD bond transaction by an unrated financial institution issuer from Greater China in 2017 YTD and it carries the lowest coupon rate for 5-year USD paper achieved by unrated Hong Kong issuers in 2017 YTD.

Amongst the Joint Bookrunners, Sun Hung Kai Financial brought in a number of anchor orders in the early stage, which created the momentum for the book building process. The book order reached over US\$1.2 billion and was three times oversubscribed. The offering was upsized from US\$300 million to US\$400 million. On the back of successful investor marketing and overwhelming demand, the transaction was priced at par with 4.65% coupon, 20bps tighter than the initial price guidance of 4.85% with an optimal investor pool.

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About Sun Hung Kai Financial

Sun Hung Kai Financial, with its foundation dating back to 1969, is 70%-owned by Everbright Securities Company Limited ("Everbright Securities", SSE: 601788, HKEX: 6178).

Sun Hung Kai Financial has two core business segments, Wealth Management and Brokerage, and Capital Markets. It offers customised wealth management and investment solutions for retail, corporate and institutional clients. Backed by Everbright Securities, Sun Hung Kai Financial provides greater access for Hong Kong and Mainland investors to a broad range of products and services.

Sun Hung Kai Financial has an extensive branch and office network in Hong Kong, Macau and Mainland China, and offers a diversified financial trading platform to its customers. Sun Hung Kai Financial's group of companies currently has about HK\$95.2 billion* in assets under management, custody and/or advice. For more information, please visit www.shkf.com.

*As of 30 June 2017

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