

[For Immediate Release]

## **Sun Hung Kai Financial announces new appointments to further strengthen its development**

**Hong Kong, 11 October 2012** – Sun Hung Kai Financial (“SHKF”) is pleased to announce three senior executive appointments today.

Alexandra Lo is appointed Director, Practices and Development. Ms. Lo advises the firm’s Wealth Management and Brokerage (“WM & B”) sector on legal, regulatory and other related affairs and supports the Chief Executive Officer in strategic development projects. Prior to joining SHKF, Ms. Lo worked as a Senior Legal Counsel of a reputable local bank and has extensive legal experience working at international law firms, public bodies and the private sector. Ms. Lo has a Bachelor of Law degree and a Postgraduate Certificate in Law from The University of Hong Kong. Additionally, she holds a Bachelor of Law degree from Peking University and a Masters degree in Law in Comparative and Chinese Law from The City University of Hong Kong. She is also a member of the Hong Kong Securities and Investment Institute and the Hong Kong Law Society.

Appointed as Director, Credit, Stanley Shaw leads the Credit Department to oversee the credit function of WM & B and Capital Markets. Mr. Shaw commenced his career originally with Sun Hung Kai Securities Limited and has since acquired extensive experience in credit and risk management with various other financial institutions. He has a degree of Master of Business Administration from The Chinese University of Hong Kong and a Bachelor of Business Administration in Finance from The Hong Kong University of Science and Technology. Mr. Shaw is also a Fellow of The Association of Chartered Certified Accountants.

Shirley Chan is appointed Senior Vice President, Product Development and Research of WM & B. Leading the team to identify new products and business opportunities for WM & B, Ms. Chan is also responsible for new product evaluation, ongoing product maintenance as well as product selling procedures. Being a veteran in product development and marketing in the banking industry, Ms Chan holds a Bachelor of Arts degree in Economics from Simon Fraser University, Canada.

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### **About Sun Hung Kai Financial Limited**

Sun Hung Kai Financial Limited (“SHKFL”), founded in 1969, is a wholly-owned subsidiary of Sun Hung Kai & Co. Limited (Stock Code: 86). Operating under the Sun Hung Kai Financial brand as well as the SHK Private and SHK Direct sub-brands, SHKFL has two core business segments; Wealth Management & Brokerage, and Capital Markets. They offer customised financial solutions for retail, corporate and institutional clients. SHKFL has an extensive branch and office network in Hong Kong, Mainland China and Macau and offers a diversified financial trading platform to its customers. SHKFL, through its subsidiaries, currently has over HK\$56 billion\* in assets under management, custody and/or advice. For more information, please visit [www.shkf.com](http://www.shkf.com).

\*Figures as of 30 June 2012

For enquiries:

Juliana Chan  
Maggie Chan  
Bryan Leung

(852) 3920 2511  
(852) 3920 2513  
(852) 3920 2509

[juliana.chan@shkf.com](mailto:juliana.chan@shkf.com)  
[maggie.chan@shkf.com](mailto:maggie.chan@shkf.com)  
[bryan.leung@shkf.com](mailto:bryan.leung@shkf.com)